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## CASH IN ON CHAOS NEWSLETTER - January 31, 2002-1

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Stocks decline in January, bad for the year. Tbonds correcting. IBM drops from top. Economy still struggling. Swiss Franc rally fizzles. Gold STILL trying to break out of the Mother of All Converging Triangles. Wheat rally pulls back, more ahead. World markets mixed. Annual forecast good so far. Solar stirring force on track. New online tool.

# STOCKS

**Stocks sold off steadily in January.** January ended with a two day spike reversal low. However, we do not expect much follow through on this spurt of buying.

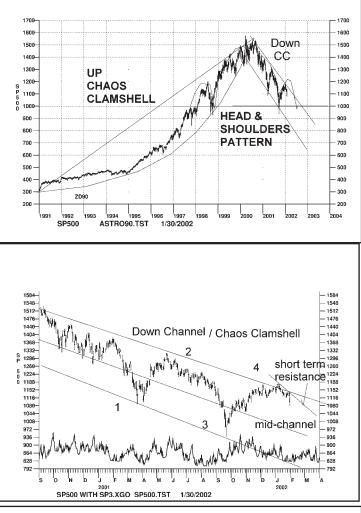
The long term chart shows that the US stock market is in the right shoulder of a head and shoulders pattern. This pattern has a neckline near 990 on the S&P 500. A decline to that point is probable by the end of April.

The near term chart shows a down channel in the S&P. The recent decline fell away from the top of the channel. As long as the market continues to trade below the top of the channel, the market is bearish.

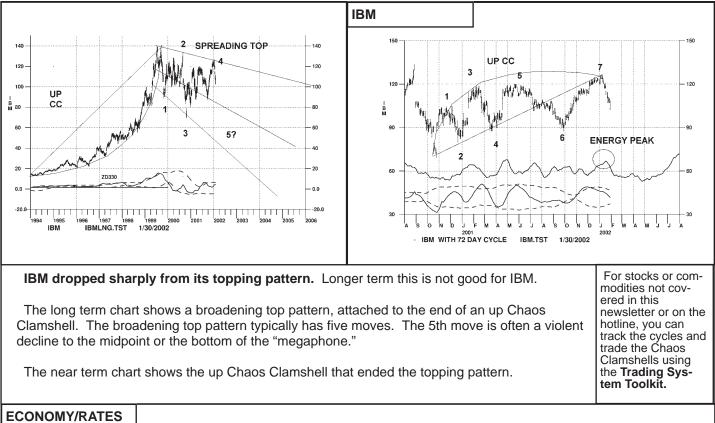
The US stock market continues to follow the Mania Market Nikkei analog. That forecast also says that prices in the S&P will probably decline to 990 by midyear.

The full extent of the slowdown in the economy has not yet been felt. Near the end of the 1st quarter we expect a rash of earnings disappointments. These will probably trigger more selling.

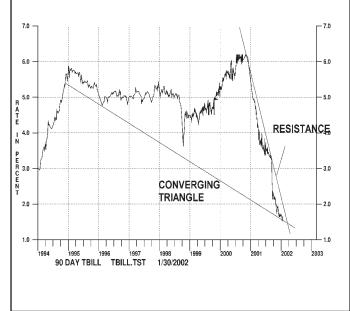
Sometime this year, there will be some good bargains in individual stocks. So this is the time to be out of the market, but shopping for bargains.



This letter is written by Al Larson, aka Hans Hannula, full time trader, PhD (Electrical and Computer Engineering), RSA, CTA. It incorporates his original scientific research into market chaos, its causes, patterns, and trading techniques. The Chaos Clamshell shown is the unclassified version of the confidential *Hannula Market Fractal*, which is taught in his *Cash In On Chaos* course. Hotline updates to this letter are available daily on email as Chaos Trader's Hotline and Tomorrow's Market Hotline available for \$99/Mo., billed for 3Mos.at \$297, renewed automatically. See page seven for more details.



The economy is now between a rock and a hard place. Companies continue to report large losses, and shed jobs. The Enron collapse has sent shock waves not only through the business community, but through the investment community and politics as well. People have suffered a loss of faith in the business system, the political system, and the investment system. People are stunned that a company would not only mislead employees but refuse to let them withdraw their own money from their 401K plans. If you can't trust the company you work for, who can you trust? Then there are the auditors who were supposed to be watching the company to protect the public. They clearly failed. If you can't trust the auditors, who can you trust? Then there are all the investment houses that advised people to buy Enron stock. Even when it became clear that Enron insiders were selling like crazy, did any of those investment houses tell people to get rid of their Enron stock? If you can't trust your investment advisor, who can you trust? And somewhere in this complex organization we call a country, there are supposed to be government regulators and oversight committees on the lookout for these sorts of things. They



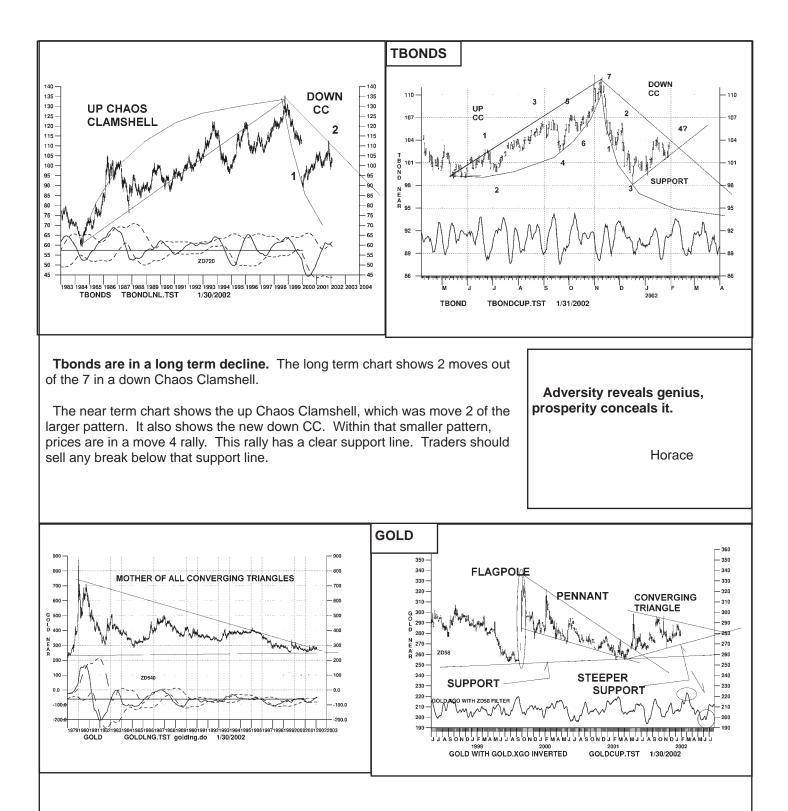
clearly failed at their duties. If you can't trust the government, who can you trust?

My point is this: Money is simply trust. You take a piece of colored paper as something of value only because you

trust that you can trade it for a loaf of bread in the future. When trust is lost, hope is lost, and the future is in doubt. That is where we are now. And the Federal Reserve has fired almost all of the bullets it has. So do not look for a quick fix to the recession.

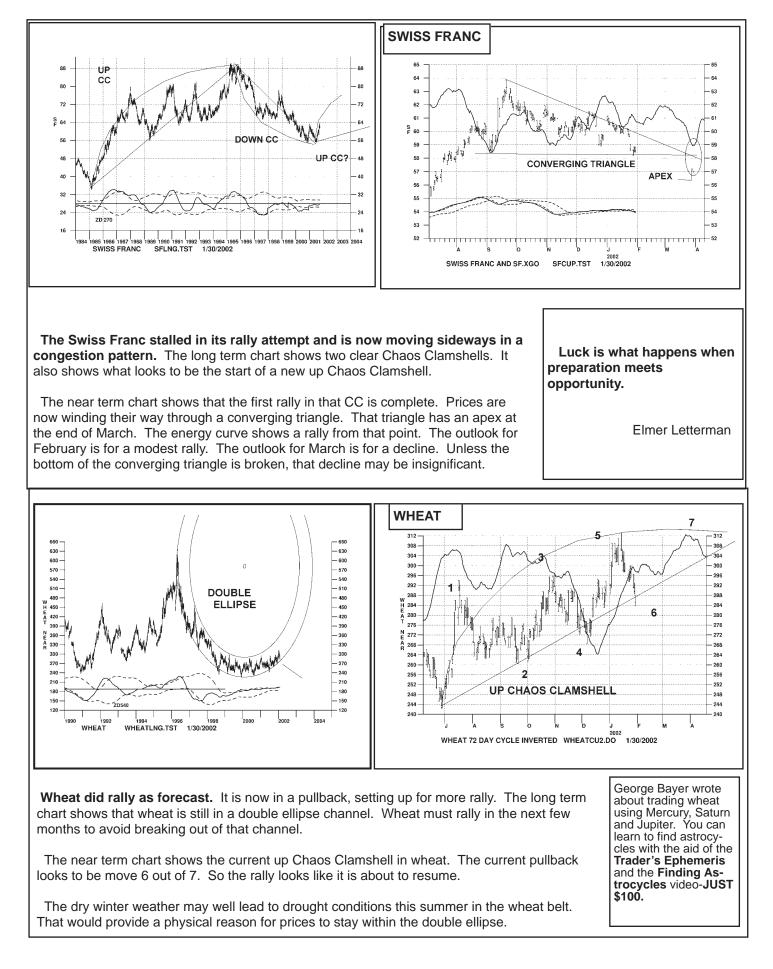
Small opportunities are often the beginning of great enterprises.

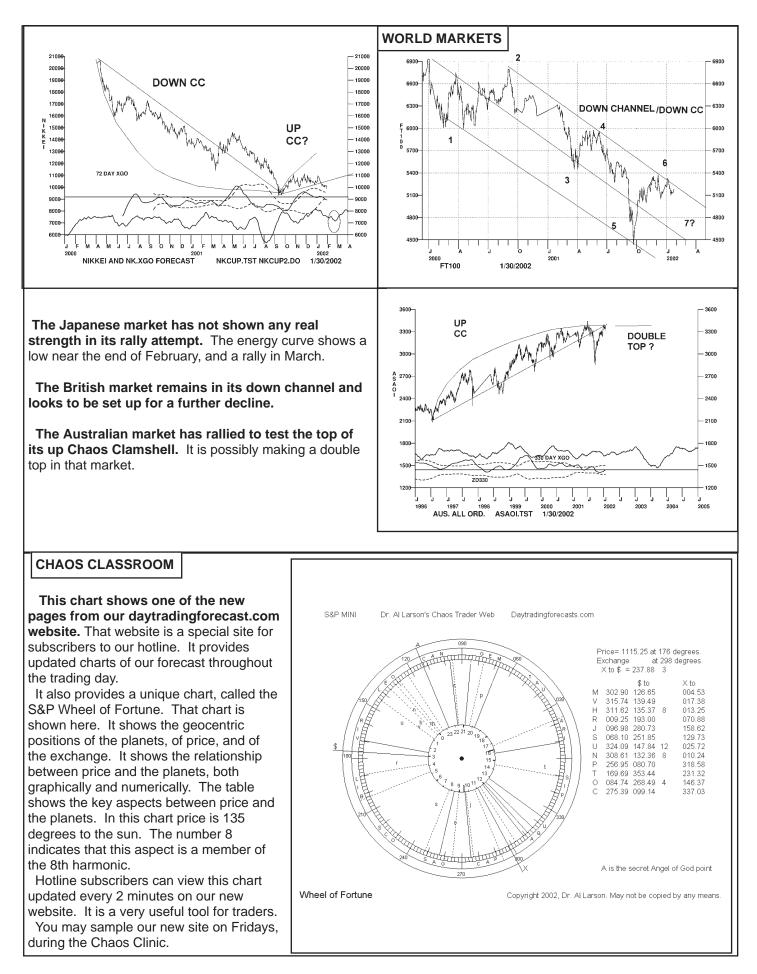
**Demosthenes** 



**Gold has tried to rally, but has not gained any momentum.** The long term chart shows that gold is STILL trying to break out of the Mother of all converging triangles.

The near term chart shows that there is hope that this will happen. Gold has made higher lows recently, indicating a shift from a gradually sloping support line to a steeper support line. Significantly, prices are still holding above the low of the pennant part of the flagpole and pennant pattern. Prices are now trapped in a small converging triangle. The energy curve shows that it may end in June. Traders should have a buy stop above the triangle, near 290.





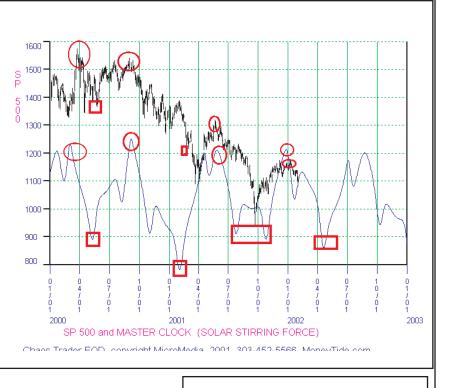
## ASTROPHYSICS AND CHAOS THEORY

This is another update on the solar stirring force. That force is a calculation of the tidal forces set up on the sun by the planets. Those sun tides influence how much radiation the sun gives off. That in turn changes the amount of energy carried to earth on the solar wind. That affects the earth's electric field, which in turn affects the emotions of traders.

If this theory is valid, one should see the pattern of the solar stirring force in market prices. This chart has marked the highs in the solar stirring force and the S&P 500 with circles and the lows with boxes. The correlation is very good.

Significantly, the solar stirring force was calling for a high at the end of 2001. The last 6 weeks of 2001 was a trader's nightmare. Prices traded in a choppy, narrow range. But as 2002 began, prices tried to rally, failed, and dropped. That high

was forecast by the solar stirring force, which I call the Master Clock.



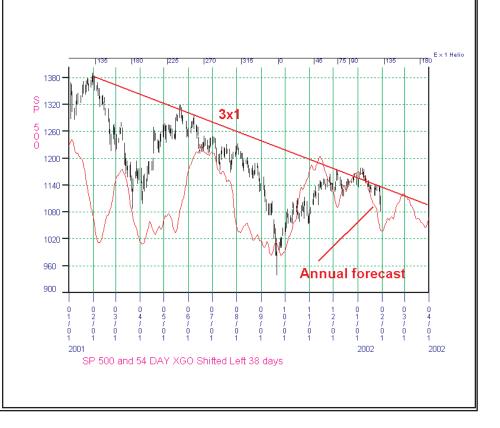
Doubt whom you will, but never yourself.

### ENERGY

Our annual forecast is a filtered version of the S&P XGO energy. This chart shows an update of that forecast.

The forecast nailed January. We will have to see how it does in February. It is forecasting a modest rally. This could take more the form of a choppy market like we had in November.

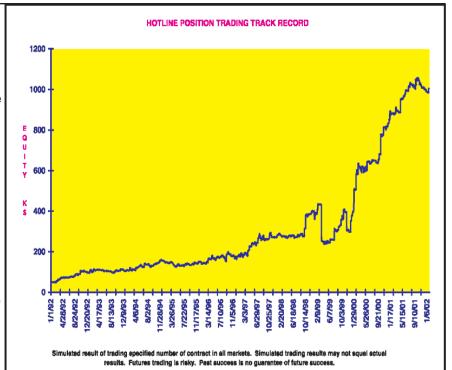
Also on this chart I have shown the resistance line along the highs. This line is forming a 3x1 Gann line. It is moving at the rate of 20 S&P points per month.



### QUALITY IMPROVEMENT

This has been a very productive month in the quality department. Starting from scratch we have created a new website called daytradingforecast.com. The purpose of this site is to improve our hotline service. We still use our MoonTides to forecast the S&P and send out a chart and recommendations by email every night. Our new site now provides hotline subscribers with a constantly updated set of charts showing how the market is tracking the forecast. Feedback from users has been very positive.

This site is now operational, and will be improved more over the coming months. It is just part of our program of always trying to improve what we do. Constant focus on improvement is the essence of quality.

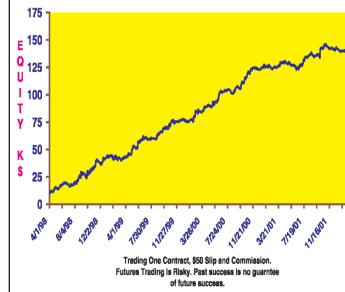


PEOPLE AND HAPPENINGS

There will be a Chaos Institute Seminar February 21st. Two people have signed up and hopefully more will as well.

After a quiet holiday season, this has been a busy month with many phone calls, emails, and visits. I appreciate your interest in my work.

January 18th was a significant day. It was my 60th birthday. Sixty is one of the most harmonic numbers in markets. The circle of 360 degrees divides into 6 parts of 60 degrees each to form one of natures most resonant energy systems. That is the energy pattern found in snowflakes, ice crystals, flowers, plant stems, and many other things. Approaching my birthday I was apprehensive about how I was going to come out of it. I came out of it with a huge burst of energy (a new website), an optimistic outlook, and gratefulness for my good health.



**MOONTIDE ONE-A-DAY EQUITY** 

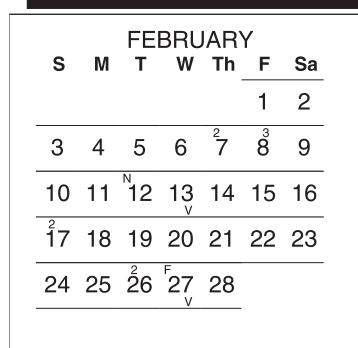
That's all for now. See you next month.

We did purge addresses last month. If this is a sample newsletter, you will stay on our list until purged. The date after your name tells you the last month you will receive unless you renew. **Renewals are \$240/year.** Renew now. *I* do take 3 month and 6 month renewals as well. Just pro-rate the cost. Call 303-452-5566 with your renewal or order online. Visa and Mastercard taken.

GQ

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2 = AstroDow2 3= AstroDow3 4=AstroDow4 P=AstroPoint extreme F=Full moon N= New Moon

- M = Mercury Lunar Chaos
- V= Venus Lunar Chaos

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by Dr. Al Lason, Ph.D. (aka Dr. Hans Hannula)

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